

TEXAS TRUST

FEDERALLY INSURED BY NCUA



Jim Minge Chief Executive Officer

# NOTE FROM THE CEO 2021 was our opportunity to show our commitment to members.

Wow, this is a hard one. How do you describe 2021? A year of hope spurred by the promise of an effective vaccine? A year of uncertainty caused by multiple waves of the COVID virus? A year of turmoil caused by the Great Resignation? A year of growth for the credit union with a new branch opening and record deposit growth and loan originations? For us it was primarily a year of focusing on finding ways to help our members with the financial challenges they faced and help our employees grow and prosper.

We are and always have been a people company. We truly care about the lives of our members and great employees. These sound like just words but, let me tell you about our new CFO, Peggy Esparza. Peggy started here as a part time teller. She worked her way up through the credit union while using our tuition reimbursement program to help with her journey. Peggy worked hard to balance her life as a single parent and her life as a college student. Over time, she gained support and partnership with her husband, which allowed her to push forward to the completion of her Bachelor's degree in Accounting. She then went on to earn her Masters in Business Administration and until recently was our Senior Vice President of Accounting. Our CFO David Pickney retired in late 2021 and I was so honored to promote Peggy as our new CFO.

I believe this is one of the things that makes Texas Trust the kind of place you want to be a part of. We are a people company and those just aren't words, they are beliefs that guide us. We truly do care and are here to celebrate your success just like we celebrate the success of our employees. Congratulations Peggy!

# 2021 Performance Highlights

## NOTE FROM THE TREASURER

In 2021, we continued to provide a competitive loan solution for our members. We grew loans by 14%. Our Total Assets grew by 15%, finishing the year at more than \$1.7 billion.

Charlie Bottorff Treasurer, Board of Directors

# NOTE FROM THE AUDIT COMMITTEE

The credit union is reviewed periodically by the Texas Credit Union Department. The CUD's review focuses on safety, soundness and compliance with the regulations governing Texas Trust and our operations. The credit union did not have any reportable deficiencies.

Philip Martinez Chairperson, Audit Committee

## **2021 MILESTONES**



GRAND PRAIRIE THEATRE BECOMES **TEXAS TRUST CU THEATRE** in partnership with AEG Presents.



**CARRIER** BRANCH is opened in Grand Prairie.



**TEXAS TRUST MERGES** WITH Texas Federal Credit Union.



**DIGITAL WALLET** IS INTRODUCED as a new service to members.



**132,648** TEXAS TRUST MEMBERS Thank you for helping us grow!



\$2.2M+ GIVEN BACK to local students and schools.

# 2021 Financial Statement

#### Statement of Financial Condition (CONSOLIDATED)

|                            | 2020            | 2021            |
|----------------------------|-----------------|-----------------|
| Cash                       | \$49,793,155    | \$70,962,297    |
| Total Loans                | \$1,136,692,203 | \$1,303,385,467 |
| Investment                 | \$233,946,557   | \$259,237,923   |
| Other Assets               | \$142,287,217   | \$164,680,541   |
| Total Assets               | \$1,562,719,132 | \$1,798,266,228 |
| Deposits                   | \$1,244,553,371 | \$1,467,535,469 |
| Other Liabilities          | \$159,747,514   | \$153,683,299   |
| Total Liabilities          | \$1,404,300,885 | \$1,621,218,768 |
| Total Equity               | \$158,418,247   | \$177,047,460   |
| Total Liabilities & Equity | \$1,562,719,132 | \$1,798,266,228 |

#### Statement of Income (CONSOLIDATED)

|                 | 2020         | 2021         |
|-----------------|--------------|--------------|
| Interest Income | \$47,568,024 | \$47,991,618 |
| Other Income    | \$26,061,234 | \$29,024,130 |
| Cost of Funds   | \$10,119,321 | \$6,778,620  |
| Other Expenses  | \$44,453,781 | \$48,553,976 |
| Net Income      | \$14,633,435 | \$21,401,188 |

#### Statement of Giving (ABRIDGED)

|                       | 2020        | 2021        |
|-----------------------|-------------|-------------|
| Local Students (ISDs) | \$2,025,735 | \$2,064,120 |
| Local Students (UTA)  | \$146,252   | \$166,314   |
| Total Given Back      | \$2,171,987 | \$2,230,434 |

### A Very Special Thank You To

## **Our Amazing Volunteers**

| <b>Board of Directors</b>         | Term Ends |
|-----------------------------------|-----------|
| CHAIRPERSON   Larry Skinner       | 2024      |
| VICE CHAIRPERSON   Charlie Nutt   | 2024      |
| TREASURER   Charlie Bottorff      | 2023      |
| SECRETARY   Susan Smith           | 2022      |
| ASSISTANT SECRETARY   Open        |           |
| MEMBERSHIP OFFICER   Bob McLellan | 2023      |
| MEMBER   Joe Johnson              | 2023      |
| MEMBER   Karen Sauls              | 2024      |
| MEMBER   Lonnie Morgan            | 2023      |
| MEMBER   Phillip Martinez         | 2024      |

#### **Advisory Board Members**

MEMBER | Eddie Serface

MEMBER | Sean Choate

MEMBER | Pamela Stephens

MEMBER | Jerry Olive

#### **CUSO Board of Managers**

**CHAIRPERSON** | Susan Smith

VICE CHAIRPERSON | Open

MEMBER | Karen Sauls

MEMBER | Lonnie Morgan

#### **Audit Committee**

**MEMBER** | Susan Smith

**MEMBER** | Philip Martinez

MEMBER | Eddie Serface

MEMBER | Joe Johnson

## **Executive Staff**

CEO | Jim Minge

PRESIDENT | Willy Kelsey

**EVP AND CFO** | Peggy Esparza\*

**EVP AND CGO** | Ron Smith

**EVP AND CIO** | David Turner

**EVP AND COO** | Ginia Chapline

SVP BUSINESS ENT. ARCHT. | Robert Underwood\*

SVP DATA ANALYTICS | Clay Yearsley

SVP LENDING AND COLLECTIONS | Alvin Meaux

SVP MORTGAGE BUSINESS SVCS. | Dan Tabraham\*

**SVP MEMBER EXPERIENCE** | Shelia Kime

**SVP PLANNING/FACILITIES** | Alan Barbee

**SVP RETAIL** | Whitney McLeod

SVP RISK MANAGEMENT | Philip Melugin

**SVP TALENT** | Leann Santiago

**SVP MARKETING** | Vacant

**VP PAYMENT SOLUTIONS** | Natasha Reeves\*

**VP ACCOUNTING** | Dawn Peterson-Taliaferro\*

**VP INFORMATION TECH.** | Francis Boateng\*

**VP ENTERPRISE RISK | Michell Tamez\*** 

**VP PROJECT MANAGEMENT** | Jose Pruneda\*

**VP BRANCH OPERATIONS** | Krystal Hamilton

**VP BRANCH OPERATIONS** | Valerie Williams

VP WEST TEXAS OPERATIONS | Brett Nikolauk

**VP COLLECTIONS** | Bob Kubiak

VP CONSUMER LENDING | Valarie Weaver

VP FACILITIES & DOC. MGMT | Brian Mackenzie

VP ENTERPRISE ARCHITECTURE | Ron Dittman

**VP INVESTMENT SERVICES** | James Blazek

VP MARKETING | Vacant

**VP MEMBER SERVICE CENTER** | Nicole Sanders\*

**VP TALENT DEVELOPMENT** | Stephen Cooles

VP MORTGAGE SERVICES | Tim Reibe

VP DATA MANAGEMENT | Wayne Sawyer

VP RETAIL QUALITY CTRL. & PROJ. | Stephanie Sides\*

As of 12/31/2021.

\*Indicates change.